

## Retail

### QCF and Apprenticeships

**“Having a qualification in retail makes me more employable. It’s great that such a course is available – the industry is large so upskilling as well as learning new things is important to help develop your career. I enjoy my job so much more now I have the training to back up product knowledge.”**

Joanne, Sales Adviser

We offer a range of retail qualifications that suit different levels of experience and expertise. Our qualifications will help you gain the knowledge, skills, and understanding to progress from a sales assistant to a retail store manager.

#### Benefits for learners

- > Achieve a nationally-recognised retail qualification while you work
- > Increase your career prospects at different levels in-store, and across a host of support roles such as buying, design, finance, marketing and stock control, to name a few
- > Get a competitive edge - having a qualification will help set you apart from the other three million people working in the UK retail sector
- > Build or expand your skills in key areas demanded by employers such as sales, team leading and customer service.

#### Benefits for employers

- > Investing in your staff development now will place your business in a better position during an economic upturn
- > Eligibility to access government funding to support your in-house training programmes
- > Our range of retail qualifications are designed to suit the needs of all your staff, at all levels
- > Your staff learn while they work so you can conduct ‘business as usual’.

#### Career options with our new QCF

The QCF (Qualifications Credit Framework) enables you to gain credit for units at your own pace, along flexible routes. Each credit equals 10 hours of learning. You can match the units to suit your career choices, and combine the units to form a qualification.

Possible career pathways include:

- > Retail Assistant
- > Stores Assistant
- > Beauty Consultant
- > Customer Service Assistant/Manager
- > Specialist Sales Advisor
- > Hat Designer/Milliner
- > Store Owner/Manager
- > Supervisor/Team Leader
- > Plus many others!

### Gain on-the-job training with Edexcel's Retail Apprenticeships

On successful completion of our Apprenticeships, you will be awarded the relevant **NVQ, BTEC and Key Skills qualification**, as well as an **Apprenticeship Certificate** from the relevant Sector Skills Council or Sector Skills Body.

Retail Apprenticeship	<ul style="list-style-type: none"><li>&gt; Level 2 Diploma or Certificate in Retail Skills (competence-based component)</li><li>&gt; Level 2 BTEC Certificate in Retail Knowledge (knowledge-based component)</li><li>&gt; Functional Skills or Key Skills</li></ul>
Retail Advanced Apprenticeship	<ul style="list-style-type: none"><li>&gt; Level 3 Diploma in Retail (competence-based component)</li><li>&gt; Level 3 BTEC Certificate in Retail Knowledge (knowledge-based component)</li><li>&gt; Functional Skills or Key Skills</li></ul>

### Need more information?

If you would like more information about our retail qualifications, please call us on **0844 576 0045**, email [wbl@edexcel.com](mailto:wbl@edexcel.com), or visit [www.edexcel.com/nvq](http://www.edexcel.com/nvq)

### About Edexcel

Edexcel, a Pearson company, is the UK's largest awarding body offering academic and vocational qualifications and testing to schools, colleges, employers and other places of learning in the UK and internationally.