

Answer ALL questions in the spaces provided.

1. (a) (i) Social learning is about learning through observing and imitating other people.

Explain the following terms as used in social learning theory:

Role model

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(2)

Vicarious reinforcement

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(2)



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(b) (i) Outline the research method of symbol analysis.

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(3)



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3. (a) Two of the following statements about the Physiological Approach are true and two are false. Put a cross (☒) in the box beside each of the **two** statements that are **true**.

Statements about the Physiological Approach

The Physiological Approach believes that behaviour is influenced by genes.

The Physiological Approach uses lesioning studies.

The Physiological Approach believes that all behaviour is learned behaviour.

The Physiological Approach interprets the meaning of dreams.

(2)



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(d) Identical twins have 100% of their genes in common. Non-identical twins do not. A researcher studied pairs of identical and non-identical twins. She noticed that if one identical twin was bad-tempered, it was very likely the other one was bad-tempered too. However, this was not true of the non-identical twins.

Explain what this tells us about the importance of genetic influences on behaviour.

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(3)

Q3

(Total 14 marks)

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4. (a) (i) The following terms are all related to operant conditioning in the Learning Approach in psychology:

positive reinforcement negative reinforcement

punishment

primary reinforcers secondary reinforcers

Choose **three** of these terms and place them in the correct spaces in the paragraph below. Each term can be used only once.

The headteacher of a nursery school decided to implement a new discipline system based on operant conditioning. Every time a child in school behaved well she or he was given a reward, this is called

The reward was a star to stick on a chart; at the end of the week all of the children counted up the number of stars they had received, and the child who had the highest number of stars received a box of sweets. The stars were

If the child behaved badly a star would be taken away from them; the children learned to behave well to avoid this happening, this is called

(3)



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