

# MBA Progression

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## University of Greenwich

University of Greenwich accepts the Level 5 and Level 7 Edexcel Advanced Professional Certificate and Diploma, and may be eligible for exemption from stage 1 and 2, for entry to Stage 3 of the MBA

## Southampton Solent University

Students who have completed the Edexcel Level 5 Advanced Professional Certificate in Management and the Edexcel Level 7 Advanced Professional Diploma in Management will be eligible for exemption from Stage 1 of the MBA at Southampton Solent University.

## University of Northampton

Applications are welcome from holders of the Edexcel Level 7 Advanced Professional Diploma in Management Studies who will be eligible for exemption from 100 credits of the MBA programme or the MSc Leadership & Management both of which are offered distance learning / part time. International students who are applying for study in the UK as full time students will be granted 60 credits exemption from the MBA or MSc/ MA Management which may be studied full time over 6 months. Applicants to the MBA must have two years management experience. No previous management experience is required for the MA Leadership & Management or the MA/MSc Management.

## University of Gloucestershire

Completion of the Edexcel Level 7 will give credit towards either an MBA - this would need to include at least 2-3 years management experience as well as the minimum entry level of IELTS of 6.5. Alternatively, MSc in Business Management (International Management from 2010). This requires 6.5 as well but not necessarily the work experience

## University of Worcester

### **Edexcel BTEC level 7 Extended Diploma in Strategic Management and Leadership (120 credits) October 2010 Syllabus**

Students successfully completing this qualification will be able to progress to our MSc Management/MBA top up. Students must have completed all of your mandatory units, and Strategic Marketing Management and Managing Financial Principles and Techniques from the option units. The remaining units required to complete the extended diploma can be from any on the option list.

The top up will be delivered at a two weeks summer school here in Worcester, currently delivered in early September. Students will take Research methods and a dissertation.

Students must have a 2:2 UK honours degree or equivalent.  
International students will require IELTS 6.5 or equivalent.  
Students wishing to join our MBA will need 2 years work experience.



*BASIS OF EXEMPTIONS*

**Institution:** BTEC Short Courses - Edexcel Level 7

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**Qualification:** Level 7  
Advanced Professional Diploma in Management Studies (Sept 2005)

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**Last Updated:** January 2009

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<i>Exemptions Awarded:</i>	<i>Based on passing the following subjects:</i>
<p><b>DIRECT ENTRY TO STAGE 3 TO FOLLOWING DEGREES:</b></p> <ul style="list-style-type: none"> <li>• Bachelor of Business Administration.</li> <li>• BA in Management:</li> </ul>	<p>Unit 5 - Managing Financial Principles and Techniques                      Unit 6 - Human Resources Planning and Development                      Unit 7 - Management in the Wider Environment                      Unit 9 - Culture Climate Values                      Unit 14 - Managing Finance for Strategic Managers <u>and</u>                      Unit 17 - Strategic Marketing Management                      AND:                      COMPLETING THE ENTIRE QUALIFICATION</p>

The following individual module set exemptions are based on the full completion of the full Diploma and the individual subjects at Edexcel:

<i>Exemptions Awarded:</i>	<i>Based on passing the following subjects:</i>
ACCOUNTING	Unit 5 - Managing Financial Principles and Techniques <u>and</u> Unit 14 - Managing Finance for Strategic Managers
ECONOMICS	Unit 7 - Management in the Wider Environment
FINANCE	Unit 5 - Managing Financial Principles and Techniques
MANAGEMENT	Based on entry onto the Advanced Professional Award or If joined BTEC Short Course on <i>basis of work experience:</i> <u>Unit 2 - Managing Change in Organisations and Unit 4 - Strategic Planning and Implementation</u>

HRM	Unit 6 - Human Resources Planning and Development <u>and</u> Unit 9 - Culture Climate Values
MARKETING	Unit 17 - Strategic Marketing Management

**Qualification:** Level 7  
Advanced Professional Certificate in Management Studies (Sept 2005)

**Last Updated:** January 2009

<b>Exemptions Awarded:</b>	<b>Based on passing the following subjects:</b>
DIRECT ENTRY TO STAGE 3 TO FOLLOWING DEGREES: <ul style="list-style-type: none"> <li>• Bachelor of Business Administration.</li> <li>• BA in Management:</li> </ul>	Unit 5 - Managing Financial Principles and Techniques Unit 7 - Management in the Wider Environment Unit 14 - Managing Finance for Strategic Managers  AND: COMPLETING THE ENTIRE QUALIFICATION  (may also get Stage 2 Marketing if done Unit 17 - Strategic Marketing Management)

The following individual module set exemptions are based on the full completion of the full Certificate and the individual subjects at Edexcel:

<b>Exemptions Awarded:</b>	<b>Based on passing the following subjects:</b>
ACCOUNTING	Unit 5 - Managing Financial Principles and Techniques <u>and</u> Unit 14 - Managing Finance for Strategic Managers
ECONOMICS	Unit 7 - Management in the Wider Environment
FINANCE	Unit 5 - Managing Financial Principles and Techniques
MANAGEMENT	Based on entry onto the Advanced Professional Award or If joined BTEC Short Course on <i>basis of work experience</i> :  Unit 2 - Managing Change in Organisations <u>and</u> Unit 4 - Strategic Planning and Implementation

HRM	Unit 6 - Human Resources Planning and Development <u>and</u> Unit 9 - Culture Climate Values
MARKETING	Unit 17 - Strategic Marketing Management

**Qualification:** Level 7  
Advanced Professional Award in Management Studies (Sept 2005)

**Last Updated:** January 2009

The following individual module set exemptions are based on the **full completion** of the full Award and the individual subjects at Edexcel:

<b><i>Exemptions Awarded:</i></b>	<b><i>Based on passing the following subjects:</i></b>
ACCOUNTING	Unit 5 - Managing Financial Principles and Techniques <u>and</u> Unit 14 - Managing Finance for Strategic Managers
ECONOMICS	Unit 7 - Management in the Wider Environment
FINANCE	Unit 5 - Managing Financial Principles and Techniques
MANAGEMENT	Based on entry onto the Advanced Professional Award or If joined BTEC Short Course on <i>basis of work experience</i> : Unit 2 - Managing Change in Organisations <u>and</u> Unit 4 - Strategic Planning and Implementation
HRM	Unit 6 - Human Resources Planning and Development <u>and</u> Unit 9 - Culture Climate Values
MARKETING	Unit 17 - Strategic Marketing Management

*Institution:* BTEC Short Courses - Edexcel Level 5

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*Qualification:* Level 5  
Professional Diploma in Management Studies (Sept 2005)

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*Last Updated:* January 2009

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The following individual module set exemptions are based on the **full completion** of the full Diploma and the individual subjects at Edexcel:

<i>Exemptions Awarded:</i>	<i>Based on passing the following subjects:</i>
ACCOUNTING	Unit 4 - Financial Awareness <u>and</u> Unit 14 - Managing a Budget
MANAGEMENT	Based on passing one of the following:  Unit 5 - Managing Change or Unit 6 - Managing Activities or Unit 7 - Managing Projects
HRM	Unit 11 - Recruitment & Selection
MARKETING	Unit 16 -Managing Marketing <u>and</u> Unit 17 - Enhancing Customer Value

*Qualification:* Level 5  
Professional Certificate in Management Studies (Sept 2005)

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*Last Updated:* January 2009

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The following individual module set exemptions are based on the **full completion** of the full Certificate and the individual subjects at Edexcel:

<i>Exemptions Awarded:</i>	<i>Based on passing the following subjects:</i>
ACCOUNTING	Unit 4 - Financial Awareness <u>and</u> Unit 14 - Managing a Budget
MANAGEMENT	Based on passing <u>two</u> of the following:  • Unit 3 - Leadership • Unit 5 - Managing Change • Unit 6 - Managing Activities • Unit 7 - Managing Projects

HRM	Unit 3 - Leadership <u>and</u> Unit 11 - Recruitment & Selection
MARKETING	Unit 16 -Managing Marketing <u>and</u> Unit 17 - Enhancing Customer Value

**Qualification:** Level 5  
Professional Award in Management Studies (Sept 2005)

**Last Updated:** January 2009

The following individual module set exemptions are based on the **full completion** of the full Award and the individual subjects at Edexcel:

<i>Exemptions Awarded:</i>	<i>Based on passing the following subjects:</i>
ACCOUNTING	Unit 4 - Financial Awareness <u>and</u> Unit 14 - Managing a Budget
MANAGEMENT	Based on passing <u>two</u> of the following: <ul style="list-style-type: none"> <li>• Unit 3 - Leadership</li> <li>• Unit 5 - Managing Change</li> <li>• Unit 6 - Managing Activities</li> <li>• Unit 7 - Managing Projects</li> </ul>
HRM	Unit 3 - Leadership <u>and</u> Unit 11 - Recruitment & Selection
MARKETING	Unit 16 -Managing Marketing <u>and</u> Unit 17 - Enhancing Customer Value